Cade Severson

Dynamics Business Central
Functional Consultant

📍 Oakdale | MN | United States

🌐 powerlearn.academy

ABOUT ME

I help businesses maximize the benefits of their ERP system and achieve their operational and financial objectives. I do this by keying in on the company's requirements and ensuring that the system achieves exactly what the customer wants. I excel at focusing on the company's requirements and ensuring the user experience is tailored to the individuals who will use it every day.

EXPERIENCE

Functional Consultant Apprentice | BC

Dynamic Consultants Group

- Understand business needs, scoping projects, and discovering opportunities for digital transformation to key stakeholders
- Leverage the IDEA framework (Inspire, Design, Empower, Achieve) to customize solutions that accelerate digital transformation
- Partner with sales teams to align technology roadmaps with business goals, helping clients envision future states
- Transform organizational visions into visuals and demos, crafting detailed change proposals for successful implementation
- Complete the Microsoft Catalyst Partner Training, enhancing skills in pitching Business Applications, executing each IDEA phase effectively, and aligning engagement plans with Microsoft's vision for consistent sales outcomes
- Support Envisioning Workshops, Business Value Assessments, and Solution Assessments to identify, justify, and tailor transformation opportunities
- Collaborate with the Microsoft Partner Community, continually learning, and collaborating with Microsoft SMEs

COMPETENCY

- D365 Model Apps/CRM Configuration
- D365 Sales Implementation
- D365 Project & Field Services
- Ticket Management & IT Support
- Power Automate Flows
- Customer Service
- System Design and Documentation
- Functional and Project Management-based roles
- HTML/Jscript Web Resources
- C#.Net Plugins
- Power BI
- Power Portals

SKILL

- Communicative
- Cooperative
- Focused
- Critical Thinker
- Problem-Solver
- Attention to detail
- Analytical
- Resourceful
- Music

EDUCATION

Power Learn Academy Certificate
Power Learn Academy

Microsoft Power Platform Functional Consultant Certificate
Microsoft

dcg Dynamic Consultants Group

PowerLearn ACADEMY

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PREVIOUS EXPERIENCE

Functional Consultant | ERP

Power Learn Academy

- Successfully implement Microsoft Business Central to improve inventory accuracy and reducing shipping errors
- Train and support a team of users on Microsoft Business Central's warehouse management features to increase efficiency and productivity
- Develop and maintain detailed reports and dashboards using Microsoft Business Central to provide insights into inventory levels and shipping activity
- Work with stakeholders, including warehouse managers and logistics teams, to optimize warehouse operations and ensure smooth and efficient processes
- Collaborate with clients to analyze and create high-level business process and documentation to increase operational efficiencies
- Configure administrative features and workflows to reduce manual tasks and improve data accuracy
- Manage finance and operations data to ensure sound financial reporting and decision-making
- Set up and configure financial management to streamline financial processes
- Implement accounts receivable, credit, collections, and revenue recognition to improve cash flow management and revenue recognition accuracy
- Implement and manage accounts payable and expenses as well as manage budgeting and fixed assets to improve cost management

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PREVIOUS EXPERIENCE

Team Leader

Frattallone's Ace Hardware

- Led training sessions for new team members, ensuring seamless onboarding and integration into the team
- Demonstrated strong organizational skills by assigning and coordinating tasks among team members to optimize productivity and achieve daily operational goals
- Played an integral role in various managerial operations, demonstrating a sound understanding of operational processes
- Assisted in inventory management, order processing, and administrative tasks to contribute to the smooth functioning of the store
- Consistently delivered exceptional customer service by actively listening to customers' needs, providing informed product recommendations, and ensuring a positive shopping experience
- Displayed a keen ability to identify customer issues, offering insightful solutions to meet their specific requirements

Soccer Referee

Oakdale Athletic Association

- Trained and mentored new referees, ensuring a high level of officiating quality
- Demonstrated strong conflict resolution skills when dealing with coaches, fostering a positive environment
- Promoted fair play and sportsmanship through effective communication and mediation
- Contributed to the overall improvement of the league's officiating standards

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